



Technical Market Strategies Manager
*Application Deadline: Open until filled,
immediate hire desired*

Job Announcement

Technical Market Strategies Manager

Full-Time

Start Date: March 2020

Salary: \$145,000 – \$165,000

Summary

The California Community Choice Association (CalCCA) is a non-profit trade association representing Community Choice Aggregators (CCAs). CalCCA is expanding its policy team to include a Technical Market Strategies Manager. This position is responsible for thought leadership and case management across the regulatory and legislative programs and will support CalCCA and its members with internal policy coordination, policy and technical analysis, and content development. CalCCA seeks qualified candidates with experience in electric utility regulation with an emphasis on core CalCCA policy issues including, but not limited to, Resource Adequacy, Integrated Resource Planning, and the Power Charge Indifference Adjustment. This position reports to the General Counsel and works closely with other CalCCA staff as directed.

Essential Duties

The Technical Market Strategies Manager is CalCCA's in-house subject matter expert and case coordinator for regulatory and legislative proceedings which fall within their assigned issue areas. This position requires specific expertise in resource and reliability planning, rate design, climate policy, and other policy areas critical for CCAs. This position is responsible for leading and coordinating CalCCA's internal, contract, and member resources, including legal counsel, technical consultants, and CCA member staff to develop policy engagement strategies that support the achievement of energy policy goals and CCA interests.

Specific Responsibilities

- Manage CalCCA's policy engagement on assigned policy areas:
 - Lead technical analysis of regulatory proceedings and legislative proposals
 - Synthesize CalCCA member perspectives and feedback in the development of CalCCA policy positions
 - Lead development of assigned regulatory filings and legislative positions in concert with CalCCA legal counsel and legislative team

- Support CalCCA external advocacy teams in engaging policymakers and stakeholders on assigned issues, including representing CalCCA in technical workshops, stakeholder meetings, and other forums
- Develop and lead CalCCA's technical analysis and modeling supporting assigned policy areas
- Engage CalCCA Board and member staff in the development, refinement, and approval of CalCCA policy engagement strategies
- Engage with external stakeholders (industry, NGO, etc.) to incorporate stakeholder input into CalCCA policy development and build policy coalitions
- Anticipate, identify, and escalate issues and policy concerns to CalCCA management
- Develop and present materials to CalCCA Board and member staff on issues and trends relating to assigned issue areas
- Manage legal and technical contract consultant resources deployed on assigned issue areas
- Work collaboratively with other CalCCA and member staff to support broader public affairs, marketing, and other efforts
- Execute other duties as identified and assigned by CalCCA leadership

Qualifications

To perform this job successfully, the individual must be able to perform each essential duty with excellence. The requirements listed below are representative of the knowledge, skill, and ability required.

Minimum Qualifications

- Bachelor's degree required
- Six years of progressively responsible and relevant work experience, to include at least three years in energy and/or economics and/or engineering or in a closely related field in a technical and analytical policy or technical capacity
- Experience managing projects across cross-functional issue areas
- Strong technical and analytical skills and associated experience with California's electricity sector
- Familiarity with Community Choice Aggregators and key policy concerns

Desired Qualifications

- Utility background with experience in rate design is highly desired
- Graduate Degree or equivalent work experience in a relevant discipline (e.g. Economics, Engineering, Political Science, Law, Business)

- Experience managing projects or teams which balance technical, economic, and policy needs across internal and external stakeholders
- Experience with technical analysis and modeling in California's electric sector, including familiarity with core tools and analytical processes utilized by the California Public Utilities Commission and California Independent System Operator for resource planning and reliability
- Experience with the key regulatory and legislative policies governing California's Load Serving Entities: Renewables Portfolio Standard, Resource Adequacy, Integrated Resource Plan, Power Charge Indifference Adjustment
- Ability to drive consensus across diverse stakeholder groups with both overlapping and competing interests
- Ability to translate complex technical and policy issues to audiences of varying familiarity and depth (e.g. to technical experts, to management, to policymakers, to the public)
- Understanding of current political, policy, economic, and other trends impacting Community Choice Aggregators

Knowledge of:

- Community Choice Aggregation and the California electric utility market
- The purpose, organization, and operations of CCAs and trade associations
- California electric utility regulatory issues and regulatory practices and procedures at the California Public Utilities Commission and other regulatory agencies

Skills and Abilities

- Exercise sound judgment, creative problem solving, and commercial awareness
- Ability to prioritize, manage multiple priorities, be nimble, and self-directed in a highly fluid and rapidly changing environment
- Take responsibility and work independently, as well as coordinate collaborative efforts
- Develop high-quality writing, research, and communication work products
- Interact effectively with administrative bodies, Executive Officer and Board of Directors, staff, and external vendors and contractors
- Strong technical and analytical skills
- Effective and organized project management and leadership
- Advocate effectively for organizational priorities and policies
- Demonstrate patience, tact, courtesy, and sound decision-making and operate with confidentiality and discretion



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- Collaborate and/or negotiate with a wide range of stakeholders, including decision-makers, staff of decision-makers, non-profit and advocacy organizations, community organizations, CalCCA members, and others
- Communicate well both verbally and in written form
- Establish and maintain effective and professional working relationships
- Lead efforts with passion, idealism, integrity, and a positive attitude
- Represent CalCCA in a professional way to internal and external stakeholders
- Microsoft Office Suite including Excel, Word, Adobe Acrobat, and PowerPoint

Compensation, Benefits, and Location

This is a full-time position. Compensation for this position will be commensurate with experience. A benefits stipend will be provided on a monthly basis to be applied to health, dental, and 401K contributions. A package of complimentary benefits including life insurance, long-term disability, and chiropractic/acupuncture services is under development. The successful candidate for this position will work remotely until permanent office space is developed in the Bay Area for CalCCA's policy team. The employee will be given work-from-home and flexible options once performance of duties has been established.

Application Process

The position is open until filled. To be considered for this position, please submit a formal cover letter and detailed resume to: Martha Serianz, Director of Operations and Membership, martha@cal-cca.org, and include "*Technical Market Strategies Manager Application*" in the subject line. Include your first and last name at the beginning of both the resume and cover letter file names. Please also note in your email where you saw the job posting. Resumes will be screened in relation to the criteria outlined in the job description. Candidates deemed to have relevant qualifications will be contacted.